



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding made and entered in the month of March, 2019,  
for the academic year 2018-19 between

**Seventh Sense People Development Solutions Pvt Ltd, Bengaluru.**

**AND**

**Dayananda Sagar Academy Of Technology And Management  
Bengaluru.**

### Whereas

**Seventh Sense People Development Solutions Pvt Ltd** is engaged in the business of providing Campus Recruitment Training Program along with Placement Assistance.

**Dayananda Sagar Academy Of Technology And Management, Bengaluru** is engaged in providing education to the students in the capacity of an educational institution.

**Seventh Sense People Development Solutions Pvt Ltd and Dayananda Sagar Academy Of Technology And Management, Bengaluru** have decided to work together for mutual benefit with respective expertise in their fields, in providing training to the students of the college. Both the parties intended to record the terms and conditions of the Memorandum of Understanding in writing.

**Now this Memorandum of Understanding witnessed that** in consideration of the mutual covenant contained herein, the parties have agreed as follows:


### Period of Memorandum of Understanding:

This Memorandum of Understanding is valid for a period of **12 months** from the date it is signed by authorized representatives from both the parties.

### Statement of mutual intention:

First Party and Second Party hereby confirm their mutual intention to work together and co-operate with each other.

- The professional fee for the training is **Rs. 1000/-** (One thousand only) per student for a total of 42 hours of training. The minimum number of participating students for the training programme is 50, comprising of First Year MBA students of **DSATM**. If additional students participate then the same will be communicated to the Principal before for invoice generation.
- The above-mentioned price is exclusive of GST i.e. 18%.
- The professional fee for the training should be paid as and when the training is completed (within 10 days).
- Time table for the training will be created as per the mutual convenience of both the parties (6 hours per resource person of the First party for every day he/she is engaged by the Second party).
- Prior information will be given by the Second party to the First party in the event of any classes being called off (at least a day in advance), else those hours will be considered for billing.

  
**Dr. B. R. L. Shankar**  
Principal  
Dayananda Sagar Academy Of Technology & Management  
Udayapura, Kanakapura Road  
Opp. 3rd Floor, Bengaluru - 560 06

Seventh Sense People Development Solutions Private Limited

- First Party would assist the Second Party in the following aspects:
  - Preparing the question papers and answer keys necessary for administering the examinations on behalf of the Second Party to its students
  - Proctoring/Invigilating the entire examinations on behalf of the Second Party
  - Research & Development Support for the students on behalf of the Second Party
  - Evaluating the examinations on behalf of the Second Party and submitting the reports on student performance to the Second Party on a timely basis
  - Providing Certification for Employability Skills for the Students.
  - Providing necessary online support to the Second Party for the correct display of results and performance of its students for every examination conducted.
- First Party will provide the complete report and feedback of the training and students performance during the training.
- Accommodation of the mentors should be taken care by Seventh Sense People Development Solutions Pvt. Ltd.

In witness whereof, the parties hereto have hereunto set their hands and seals the day and year first above - written

**FIRST PARTY**  
 Seventh Sense People  
 Development Solutions  
 Private Limited  
 Bangalore

Name: RASHEEV SWAMY  
 Designation: VP - Sales & Ops  
 Date: 01/03/19

**SECOND PARTY**  
 DSATM  
 Bengaluru

Name:  
 Designation:  
 Date:

Dr. B. R. Lakshminikant  
 Principal / Dire  
 Dayananda Sagar University of  
 Technology & Management  
 Udayapura, Kanakapura Road  
 Opp. of Living, Bengaluru